Slides 2-3

- Brethower
- PBI
 - o new job
 - o new set of tasks
 - o changes in existing tasks
 - o cross-training

- Design checklist on the spot (even if exists)
- Point to criterion ("What's your best guess about why we have that criterion?")
- Starting with evaluation / modeling / open feedback

- Begin with evaluation of performance, clarify good products (task clarification)
- Trainee "coaches" the trainer
- Trainer coaches trainee (GO)
- Trainee practices with coaching (GP)
- Demonstration of mastery
- Keep monitoring quality of performance on the job (frequent disconnect)
- Continue coaching as needed

Slides 6-8

- Guided observation
 - Identify characteristics of:
 - o Good vs. poor products
 - o Good vs. poor results
 - o Good vs. poor processes
- Guided practice
 - Practice doing task that accomplish real work
 - Fading
- Demonstration of Mastery
 - Demonstrate can perform specific tasks and job as a whole

Slide 9

 Workplace demands / skill levels (caution)

- Speed and shortcuts
- Novice risk
- Experts often need training in training

Slide 11

• Systems analysis

Slides 12-13

- Training / realities & demands of workplace
- Emphasize "use-it-now"
- Learner products during training should match work products
- Even better to have training environment match workplace environment
- Have observation, practice, and mastery demonstration actually take place on the job

 Form linkages between training and job itself formed by partnering with those in workplace (not by sitting in designer's office)

Slide 15

- Instructor receives regular and systematic information on performance of past students?
- Both learners and instructors need clear feedback

- Goal or mission
- Inputs: Training content
- Training processes
- Learner products
- Feedback during training
- Workplace support
- Workplace feedback
- If training truly linked, will be supported until goals / strategies change

- Schools as an organizational system, part of a system, and containing multiple systems (educational system, individual school system, 3rd grade class system)
- Some parts: publishers, colleges of education, professional groups, unions
- Cannot target a single aspect of system(s)
- Major changes in policies and practices across the board

Slide 18

- First: Carefully install datasupported practices
- Second: Internal quality-control (frequent and specific monitoring)

- Central to quality control is the need for assessment
- Documenting both problems and success / accurate and specific

- Practicality of program
 - o Average teacher
 - o Reasonable training
 - Present it so all learners meet projections

Slides 21-22

- Responsible-accountable:
 - Teacher → students
 - Principal → teachers and students
 - Trainer → principals, teachers, students
 - Assistant superintendent
 → trainers, principals,
 teachers, and students
- Fragmented responsibilities

Slides 23-25

- Teachers who meet projections
 - o rewarded individually
 - o recognition
 - o monetary incentives
- Those who exceed should receive additional incentives
- Base salary contingent on students who meet or exceed expectations
- Teachers, principals, and trainers
 - reassigned or fired if fail to achieve minimum performance standards
- Student-referenced system

- Failure of colleges of education
- School system does own training
- Notice of insufficient training

Slide 27

- No installation with demonstration of effectiveness
- Experimentally tried out with several teachers
- If fails to achieve, immediately terminated (often violated)

- Task for behavioral educators:
 - 1st: Develop effective instructional strategies (done)
 - o 2nd: Disseminate strategies (not done)
- We know what's needed, now need to overcome obstacles
- Educators do adopt new procedures (e.g., whole language)
- Don't adopt behavioral approaches
- More importantly, rarely demand evidence of the effectiveness of any approach
- Educators pay little attention to idea of using evidence-based approach
- Largest experiment in the history of instructional methods has had no impact on daily classroom practices

Not just ignore, but actively discourage research

Slides 30-31

- Physicist Richard Feynman (1985)
 - served on a commission of California State Board of Education to evaluate textbooks
 - o math textbook
- Six out of 10 members gave rating "above average"
- Why just blaming publishers is shortsighted

- Information on performance lacking
 - Academic child neglect
- "There is no requirement to do anything with the data – just receive it from the publisher."

- Approaches require discipline and practice are to be avoided
- Part of myth that the best learning is easy and fun
- Fun: result of learning, fluent performance
- Stressful / painful: process of learning

Slide 34

- Monopoly on training teachers
- Produce disguised sorting-machine philosophies ("I want kids to be themselves and choose what they want to learn. I don't want to manipulate them."
- Even teachers with right attitudes are never exposed to effective models
- When they do hear, it is distorted

- Declared mechanists, manipulators, and people who challenge the natural order of things
- Advocates of skill-based instruction consider primates who are ignorant of educational advances
- "Grunt and spit"

Slides 36-37

- Emphasize specific skills and careful attention to detail
- Called misguided
- Teachers should just be equipped with general principles
- Teacher is a sensitive guide

Slide 38

- Trained on: Writing of lesson plans, assessment of intelligence, stages of maturational developments, and a little about motivation
- Some teachers do improve delivery of presentation over time
 - o become more popular
 - improved performance does not necessarily follow

Slide 39

 Well intentioned with a good liberal arts background

- Technological approach to instruction is "low level" and "misguided pursuit based on industrial model"
- Systematic attempts design curricula or training straight from auto assembly line
- "Control performance patterns of teachers, who, in turn, can control performance of students" is derided
- "Failure to distinguish between education and training" "between school and factory"
- Rhetoric: good guys educate, bad guys train
- Opponents basic game: equate behavioral / evidence-based with machine, inhuman, repetitive, and uninspiring language

Slides 41-45

- Simple parts (skills and concepts)
- Complex parts (applications that cut across previously taught skills
- Efficient and timely
- No damaged merchandise
- Inspection stations
 - identify problems early (not after entire product assembled)
- Worker on line makes basic quality-control decisions
- Anticipate problems
- If machine breaks down
 - o back-up plan

Slides 46-48

• The basics of good instruction is never addressed

Slide 49

- Achievement scores for averaging by teacher, by subject, and by school
- Averages by district released to public
- Public property and illegal to hide
- Try to find which second grade teacher produced highest achievement
- Afraid of rush by parents
- Rather than use info to reward, retrain, and help; bury accomplishments

- Boards just had to jump through a few more hoops
- Process is more visible
- Legislator and newspaper reaction to suit
- State decision makers not run out
- No laws exist to combat academic child abuse

- Association for Behavior Analysis, Association for Direct Instruction, Standard Celeration Society
- Never directly approached
- Council for Exceptional Children
- Dissemination: professional journals and presentations at meetings
- Purchase of math textbooks / attractiveness of art

Slides 52-53

- Invest more funds / without first installing brought and paid research
- Kill educational program with federal grants (dependency)

Slides 54-56

- Learning vs. entertainment
- Drive / daily gymnastics or swimming / daily mathematics or computer practice
- Regular daily coaching and practice: athletics vs. academics (scoring)
- Posting personal performance scores
- Athletics teaching is accountable, academic teaching is not
- Entertainment trumps education
- Nice, multicultural, politically correct child entertainment
- No viewer performance, yet pretends to educate
- Designed by entertainers (credits)
- No problem if seen for what it is
- Awards for education and speak of its educational value

• Basic restrictions

Slide 58

• Solutions

Slide 59

- Administrators must suffer when the kids fail
- Expect resistance from those benefiting from status quo
- Serious threat to administration:
 "Oh, please reform our school system so that you can fire us."

Slides 60-62

- Although more humane than district-wide, still should not be guinea pigs
- Limit number of tryout programs
- Back-up plans for failure
- Distorted view of what level of training and monitoring is needed
- Set for different time periods
- May start out great and then falter seriously
- Leave students all year long and then conclude

- Write and call
- Confront decision makers
- Open, public meetings in which proposals and policies adopt
- Public doesn't show or discuss something other than instruction

Slide 64

- Make loud enough noise, the school will respond
- Could not get away with so much if informed public called them out on issues

- What instruction is being used
- Principal may not know
- If enough people are asking

- Spend a morning and take notes
- See what's happening

- Do not blame the rat
- THE END